



Alex Rivas  
@RivasDrums

Unmetric  
@Unmetric  
www.unmetric.com

[alex@unmetric.com](mailto:alex@unmetric.com)



1. Bechmarks

2. Workflow

3. Insights

# Traditional Media



# Digital Media

qu $\alpha$ ntcast

 compete

 comSCORE<sup>®</sup>

# Social Media



# 6 Key Steps of Benchmarking

1. Define KPIs
2. Understand current performance
3. Create a plan
4. Study others
5. Learn from data
6. Take action





**CREATE**  
ENGAGING CONTENT

**LISTEN**  
TO USERS

**PUBLISH**  
CONTENT



**IDEATE**

TOWARDS CREATING  
ENGAGING CONTENT

**CREATE**

ENGAGING CONTENT

**LISTEN**

TO USERS

**PUBLISH**

CONTENT

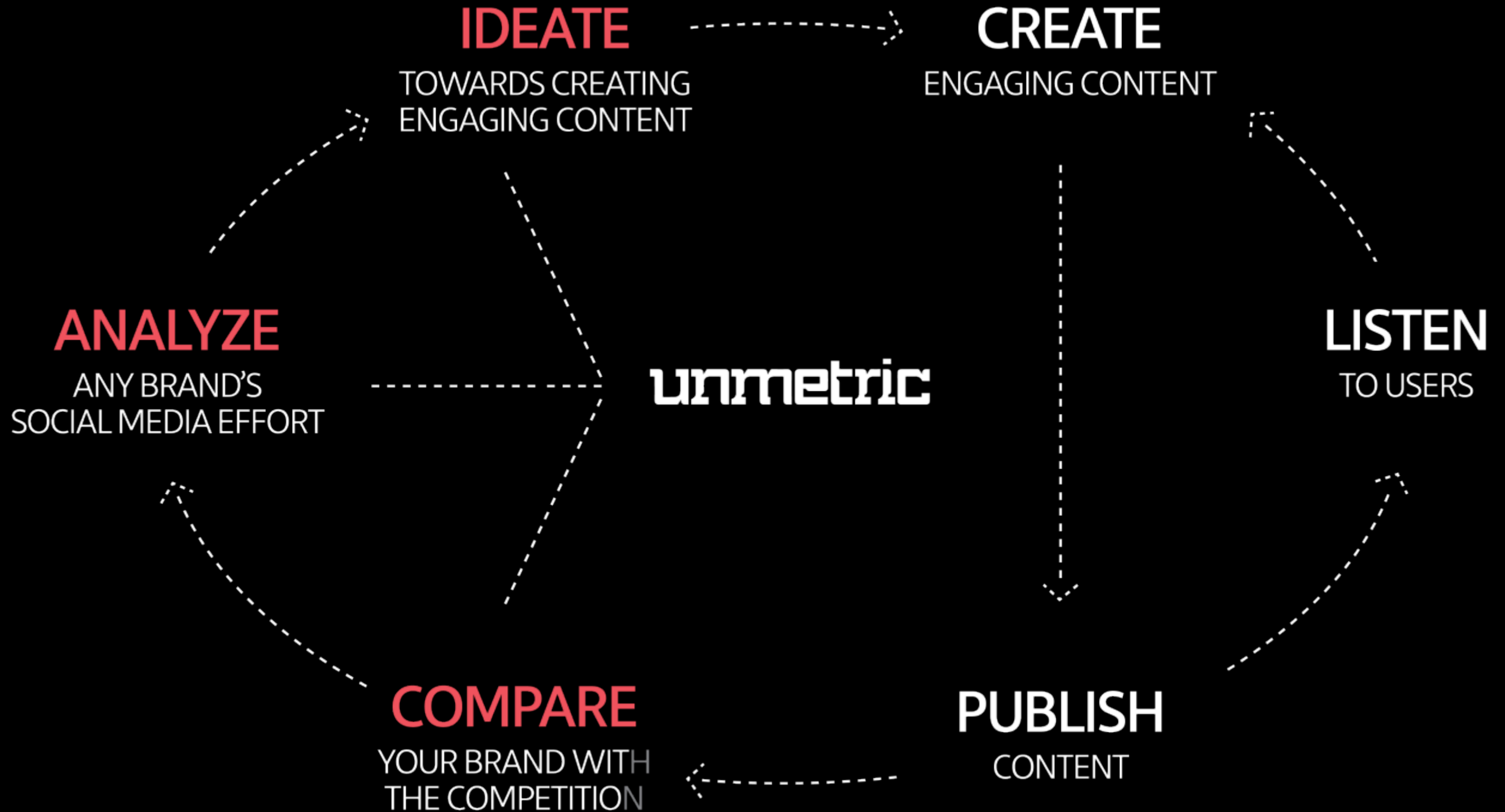
**COMPARE**

YOUR BRAND WITH  
THE COMPETITION

**ANALYZE**

ANY BRAND'S  
SOCIAL MEDIA EFFORT

**unmetric**





AUDIENCE STRENGTH	ENGAGEMENT STRENGTH	CUSTOMER STRENGTH
Growth rate	Conversations	Fan posts
Total followers	PTAT	Reply time
Demographics	Post Volume	Post engagement

# POST VOLUME FEB 26 - MAR 25

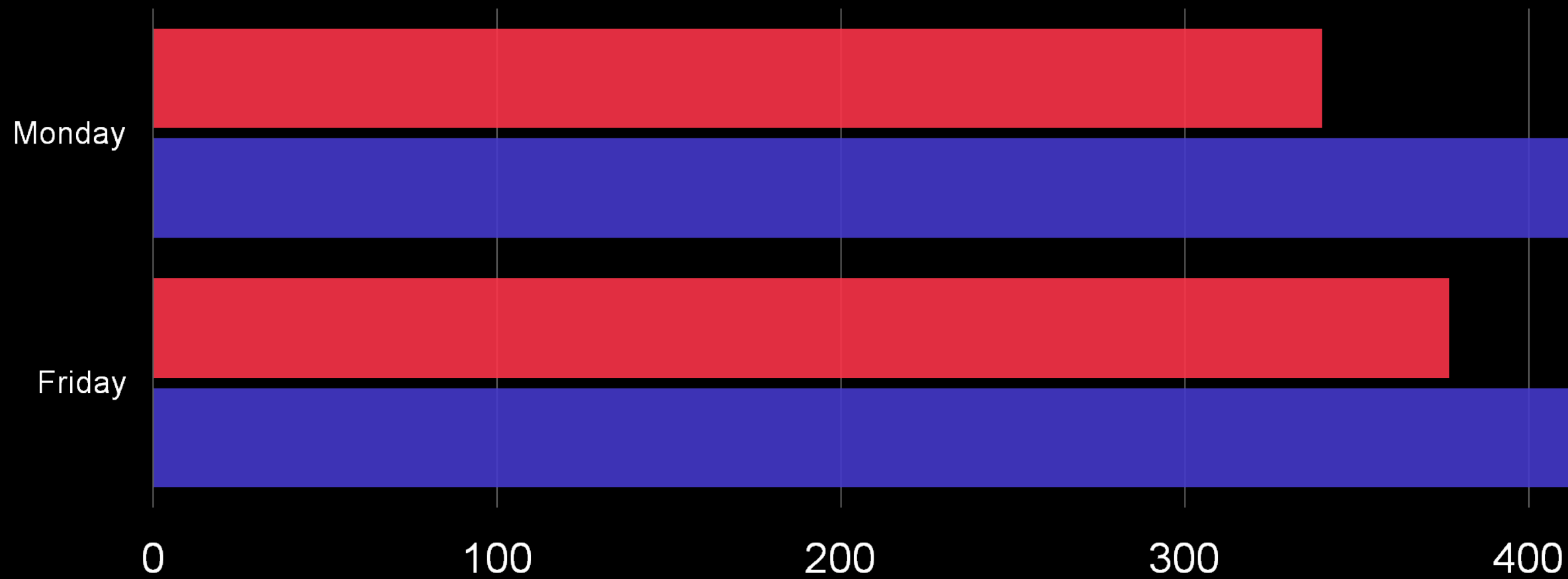
Gap Greece: 26

Lidi Hellas: 53

Marks & Spencer Greece: 53

Gap Greece: 412/1000  
Lidi Hellas: 56/1000  
Marks & Spencer Greece: 130/1000

# TIMING











AUDIENCE STRENGTH	ENGAGEMENT STRENGTH	CUSTOMER STRENGTH
Followers	Favorites	Mentions
Fan growth	Mentions	Reply time
Followees	Interactions	Percentage replied
Followee growth	Retweets	Sentiments





Best airline in:  
response rates, response times, fans followed, and...  
overall engagement

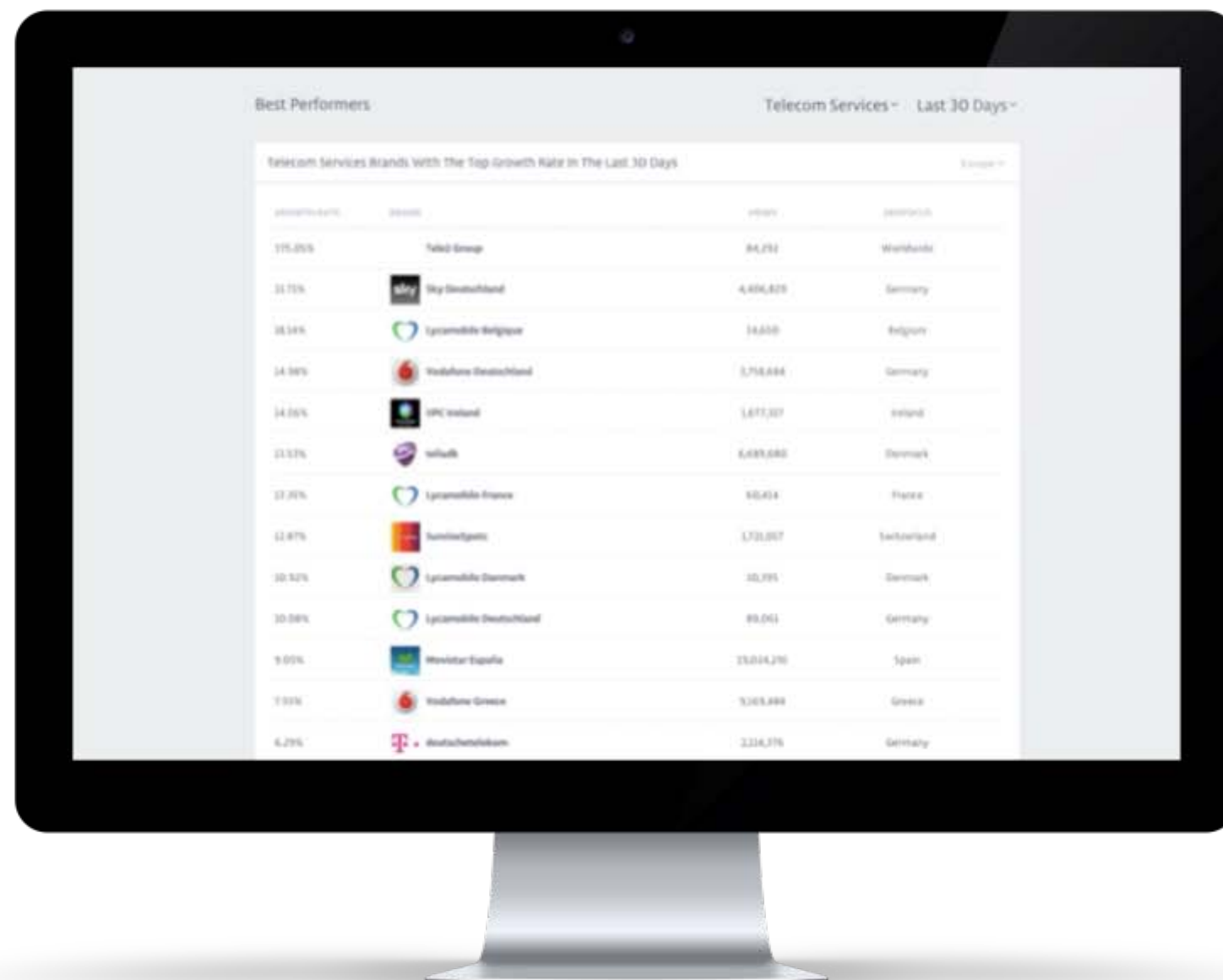


AUDIENCE STRENGTH		ENGAGEMENT STRENGTH	
Views		Likes	
Viewer growth		Dislikes	
Subscriptions		Uploads	
Subscription growth		Length of views	











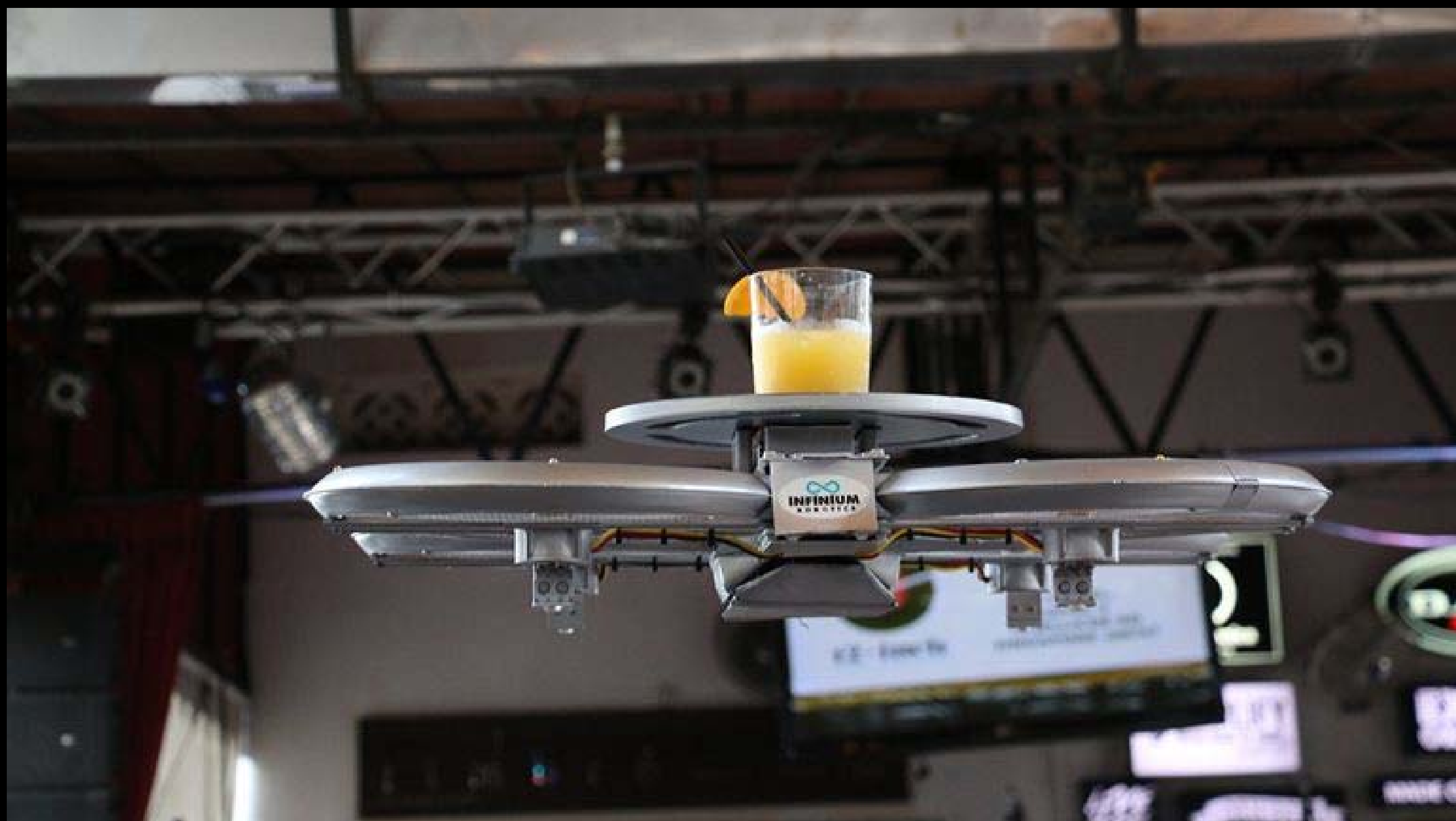
AUDIENCE STRENGTH		ENGAGEMENT STRENGTH	
Followers		Engagement	
Followees		Likes	
Follower growth		Comments	
Followee growth		Tagged users	



Crema



Normal



# Thank You

@RIVASDRUMS

@UNMETRIC

[ALEX@UNMETRIC.COM](mailto:ALEX@UNMETRIC.COM)